



Guemes Ferry Replacement  
Vessel Replacement Surcharge

Discussion – Options for consideration  
Tuesday, June 12, 2018  
Board of Skagit County Commissioners

**Option A – original proposal; set \$ amount surcharge – all fares**

- Annual revenue - \$245,933
- Average per-ticket price increase - 21%

Fare Category	Surcharge
Senior/Disabled/Youth passenger	\$ 0.50
Adult passenger	\$ 1.00
Motorcycle & rider	\$ 1.00
Vehicle & driver (incl. senior/disabled driver)	\$ 2.00
Oversize vehicles	\$ 5.00
Punch Cards priced & discounted accordingly	\$ 8.00 - \$35.00

**Option B – set \$ amount surcharge - vehicles only**

- Annual revenue - \$264,362
- Average per-ticket price increase - 23%

Fare Category	Surcharge
Vehicle & Driver	\$ 3.00
Vehicle & Senior/Disabled/Youth Driver	\$ 2.00
Oversize Vehicles	\$ 10.00
Logging Trucks	\$ 20.00
Punch cards priced & discounted accordingly	\$ 20.00 - \$52.00

**Option C – set percentage-based surcharge**

- Annual revenue - \$232,370
- Average per-ticket price increase - 20%
- Based on percentage (30% - oversize, 22% - single ride, 15% - punch cards)

Fare Category	Percentage	Surcharge
Oversize Vehicles	30%	\$ 4.00 - 30.00
Vehicle & Driver	22%	\$ 2.00 / 3.00
Vehicle & Senior/Disabled/Youth Driver	22%	\$ 2.00
Motorcycle	22%	\$ 1.00 / 2.00
Motorcycle & Senior/Disabled/Youth Rider	22%	\$ 1.00 / 2.00
Adult Passenger	22%	\$ 1.00
Senior/Disabled/Youth Passenger	22%	\$ 0 / 1.00
Punch cards (except convenience)	15%	\$ 6.00 - 26.00

Ferry Replacement Surcharge Options		Option A		Option B		Option C		
12-Jun-18		\$245,933/year		\$264,362/year		\$232,370/annually		
Fare Category	% of total ticket sales	Surcharge dollar amt.	Ticket % increase	Surcharge dollar amt.	Surcharge percentage	Non-Peak surcharge dollar amt.	Peak surcharge dollar amt.	Surcharge percentage
<b>Single-ride tickets (in order of most-frequently sold)</b>								
Vehicle & driver	29.38%	\$ 2.00	19%	\$ 3.00	28%	\$ 2.00	\$ 3.00	22%
Adult passenger	9.37%	\$ 1.00	30%			\$ 1.00	\$ 1.00	22%
Vehicle & senior/disabled driver	6.93%	\$ 2.00	23%	\$ 2.00	23%	\$ 2.00	\$ 2.00	22%
Senior/disabled/youth passenger	2.79%	\$ 0.50	23%			\$ -	\$ 1.00	22%
Motorcycle & rider	0.28%	\$ 1.00	15%			\$ 1.00	\$ 2.00	22%
Motorcycle & senior/disabled rider	0.01%	\$ 1.00	18%			\$ 1.00	\$ 2.00	22%
<b>Punch cards (in order of most-frequently sold)</b>								
20-trip vehicle & driver	18.53%	\$ 35.00	21%	\$ 52.00	31%	\$ 26.00		15%
20-trip vehicle & senior/disabled driver	12.06%	\$ 24.00	18%	\$ 24.00	18%	\$ 20.00		15%
25-trip adult passenger	5.20%	\$ 20.00	30%			\$ 10.00		15%
25-trip senior/youth/disabled passenger	2.77%	\$ 8.00	20%			\$ 6.00		15%
10-trip convenience vehicle & driver	0.58%	\$ 20.00	N/A	\$ 30.00	N/A	\$ 20.00	\$ 30.00	N/A
10-trip convenience vehicle & senior/disabled driver	0.43%	\$ 20.00	N/A	\$ 20.00	N/A	\$ 20.00	\$ 20.00	N/A
20-trip motorcycle & rider	0.13%	\$ 18.00	18%			\$ 15.00		15%
20-trip motorcycle & senior/disabled rider	0.01%	\$ 18.00	21%			\$ 13.00		15%
<b>Oversize vehicles (in order of deck-space occupied)</b>								
Vehicle over 20 to less than 25'	3.72%	\$ 5.00	36%	\$ 10.00	71%	\$ 4.00	\$ 5.00	30%
Vehicle 25' to less than 30'	1.81%	\$ 5.00	24%	\$ 10.00	49%	\$ 6.00	\$ 7.00	30%
Vehicle 30' to less than 35'	1.74%	\$ 5.00	19%	\$ 10.00	37%	\$ 8.00	\$ 9.00	30%
Vehicle 35' to less than 40'	1.65%	\$ 5.00	14%	\$ 10.00	29%	\$ 10.00	\$ 12.00	30%
Vehicle 40' to less than 45'	0.96%	\$ 5.00	12%	\$ 10.00	23%	\$ 12.00	\$ 15.00	30%
Vehicle 45' to less than 50'	0.44%	\$ 5.00	9%	\$ 10.00	19%	\$ 15.00	\$ 18.00	30%
Vehicle 50' to less than 55'	0.18%	\$ 5.00	8%	\$ 10.00	16%	\$ 18.00	\$ 22.00	30%
Vehicle 55' to less than 60'	0.26%	\$ 5.00	7%	\$ 10.00	13%	\$ 21.00	\$ 25.00	30%
Vehicle 60' to less than 65'	0.56%	\$ 5.00	6%	\$ 10.00	11%	\$ 24.00	\$ 30.00	30%
Every 5 ft increment over 65'	0.01%	\$ 1.00	16%	\$ 2.00	33%	\$ 2.00	\$ 2.00	30%
Stacked logging truck	0.19%	\$ 5.00	5%	\$ 20.00	21%	\$ 29.00	\$ 29.00	30%

Proposed fare schedule		Current		Option A		Option B		Option C	
12-Jun-18									
Fare Category	Non-Peak	Peak	Non-Peak	Peak	Non-Peak	Peak	Non-peak	Peak	
Vehicle & driver	\$ 10.00	\$ 12.00	\$ 12.00	\$ 14.00	\$ 13.00	\$ 15.00	\$ 12.00	\$ 15.00	
Vehicle & senior/disabled driver	\$ 8.00	\$ 10.00	\$ 10.00	\$ 12.00	\$ 10.00	\$ 12.00	\$ 10.00	\$ 12.00	
Adult passenger	\$ 3.00	\$ 4.00	\$ 4.00	\$ 5.00	\$ 3.00	\$ 4.00	\$ 4.00	\$ 5.00	
Senior/disabled/youth passenger	\$ 2.00	\$ 2.50	\$ 2.50	\$ 3.00	\$ 2.00	\$ 2.50	\$ 2.00	\$ 3.00	
Motorcycle & rider	\$ 6.00	\$ 8.00	\$ 7.00	\$ 9.00	\$ 6.00	\$ 8.00	\$ 7.00	\$ 10.00	
Motorcycle & senior/disabled rider	\$ 5.00	\$ 7.00	\$ 6.00	\$ 8.00	\$ 5.00	\$ 7.00	\$ 6.00	\$ 9.00	
<b>Punch cards</b>									
20-trip vehicle & driver	\$ 170.00		\$ 205.00		\$ 222.00		\$ 196.00		
20-trip vehicle & senior/disabled driver	\$ 136.00		\$ 160.00		\$ 160.00		\$ 156.00		
10-trip convenience vehicle & driver	\$ 100.00	\$ 120.00	\$ 120.00	\$ 140.00	\$ 130.00	\$ 150.00	\$ 120.00	\$ 150.00	
10-trip convenience vehicle & senior/disabled driver	\$ 80.00	\$ 100.00	\$ 100.00	\$ 120.00	\$ 100.00	\$ 120.00	\$ 100.00	\$ 120.00	
20-trip motorcycle & rider	\$ 102.00		\$ 120.00		\$ 102.00		\$ 117.00		
20-trip motorcycle & senior/disabled rider	\$ 85.00		\$ 103.00		\$ 85.00		\$ 98.00		
25-trip adult passenger	\$ 67.00		\$ 87.00		\$ 67.00		\$ 77.00		
25-trip senior/youth/disabled passenger	\$ 40.00		\$ 48.00		\$ 40.00		\$ 46.00		
<b>Oversize vehicles</b>									
Vehicle over 20 to less than 25'	\$ 13.00	\$ 16.00	\$ 18.00	\$ 21.00	\$ 23.00	\$ 26.00	\$ 17.00	\$ 21.00	
Vehicle 25' to less than 30'	\$ 19.00	\$ 23.00	\$ 24.00	\$ 28.00	\$ 29.00	\$ 33.00	\$ 25.00	\$ 30.00	
Vehicle 30' to less than 35'	\$ 25.00	\$ 30.00	\$ 30.00	\$ 35.00	\$ 35.00	\$ 40.00	\$ 33.00	\$ 39.00	
Vehicle 35' to less than 40'	\$ 32.00	\$ 39.00	\$ 37.00	\$ 44.00	\$ 42.00	\$ 49.00	\$ 42.00	\$ 51.00	
Vehicle 40' to less than 45'	\$ 40.00	\$ 49.00	\$ 45.00	\$ 54.00	\$ 50.00	\$ 59.00	\$ 52.00	\$ 64.00	
Vehicle 45' to less than 50'	\$ 49.00	\$ 60.00	\$ 54.00	\$ 65.00	\$ 59.00	\$ 70.00	\$ 64.00	\$ 78.00	
Vehicle 50' to less than 55'	\$ 59.00	\$ 72.00	\$ 64.00	\$ 77.00	\$ 69.00	\$ 82.00	\$ 77.00	\$ 94.00	
Vehicle 55' to less than 60'	\$ 69.00	\$ 84.00	\$ 74.00	\$ 89.00	\$ 79.00	\$ 94.00	\$ 90.00	\$ 109.00	
Vehicle 60' to less than 65'	\$ 81.00	\$ 99.00	\$ 86.00	\$ 104.00	\$ 91.00	\$ 109.00	\$ 105.00	\$ 129.00	
Every 5 ft increment over 65'	\$ 6.00	\$ 6.00	\$ 7.00	\$ 7.00	\$ 8.00	\$ 8.00	\$ 8.00	\$ 8.00	
Stacked logging truck	\$ 95.00	\$ 95.00	\$ 100.00	\$ 100.00	\$ 115.00	\$ 115.00	\$ 124.00	\$ 124.00	